

TEAM ROLE TEST

Possible roles for me in the startup team/team role test

Please answer the following six statements as spontaneously as possible. Please give only one answer for each case.

Which statement is most true for you? **Either a), b), c) or d).** **Multiple responses are not allowed.**

You must decide. Only one answer can be selected for statement No. 6.

1. When a project is being planned ...

a) I first consider how it can be presented to outsiders.	
b) I think first about a structured time frame.	
c) I'm the kind of person who tries to create a good mood in the team from the outset.	
d) I attach great importance to the quality of work.	

2. When I work together with others ...

a) I tend to bring information from outside to the team.	
b) I tend to keep an eye on the project as a whole in teamwork.	
c) I am more interested in the details in teamwork.	
d) I tend to represent the team's views to the outside world.	

3. When I have a product to sell ...

a) I want to know about the exact financial planning.	
b) I want to know all the details about the product.	
c) I find it easy to convince the customer.	
d) I tend to view the whole project critically at the beginning.	

4. When I am supposed to buy a product ...

a) I want to know all the details about the product.	
b) What counts most for me is how it is marketed.	
c) I take a very close look at quality.	
d) I often negotiate the price or try to obtain discounts.	

5. If I received a good invention (a few experts have already judged it positively) and am supposed to work on developing it ...

a) I would first want to discuss the invention with other people.	
b) I would first consider which experts I need so that I can work on developing this invention.	
c) I would first check the situation in terms of patents/licences.	
d) I would first analyse the potential market for the invention.	

6. When it comes to management ...

... I would rather lead others	
... I would rather be led	

EVALUATION OF TEAM ROLE TEST

Possible roles for me in the team-building process

Please write down your marking to the number of the question and generate the sum of it!

	Answer	ticked
G	1 d)	
	2 b)	
	3 a)	
	4 c)	
	5 b)	
Sum/ Total		

	Answer	ticked
S	1 b)	
	2 c)	
	3 b)	
	4 a)	
	5 c)	
Sum/ Total		

	Answer	ticked
SL	1 a)	
	2 d)	
	3 c)	
	4 b)	
	5 d)	
Sum/ Total		

	Answer	ticked
IC	1 c)	
	2 a)	
	3 d)	
	4 d)	
	5 a)	
Sum/ Total		

Question 6: What do you prefer?

a) Managing/Leading	
b) Being managed	

Note: This short test serves as an initial estimate and only reflects a tendency. More tests and talks are necessary to establish roles more accurately.